

Cisco Sales Expert

Provides Cisco and Channel Partner Account Managers with in-depth knowledge of Cisco products and solutions in order to help solve their customers' business problems. Cisco Sales Expert will provide an understanding of the value of Cisco products and solutions to the customer's business, a foundational understanding of the basics of each technology, and the ability to recognize key business opportunity indicators for each technology.

2 days Instructor Lead Training – 1 exam

Prerequisite certification – Nil

Exam Codes

[CSE # 646-204](#)
Cisco Sales Expert

Courses

[CSE](#)
Cisco Sales Essentials (2 days)